

# WATERVENT



Philadelphia April 24th, 2019

As per April 18th



M A Z A R S

BakerHostetler

BOENNING &  
SCATTERGOOD

MEIDLINGER  
PARTNERS



**cannobe**  
cannot beat experience



# BakerHostetler

## About the Firm

One of the nation's largest law firms, BakerHostetler helps clients around the world address their most complex and critical business and regulatory issues. With five core national practice groups – Business, Employment, Intellectual Property, Litigation and Tax – the firm has more than 940 attorneys located in 14 offices coast to coast. BakerHostetler is recognized for its role as court-appointed counsel to the Securities Investor Protection Act (SIPA) Trustee in the recovery of billions of dollars in principal lost in the Ponzi scheme perpetrated by Bernard L. Madoff. Additionally, BakerHostetler is widely regarded as having one of the country's top 10 tax practices, a nationally recognized litigation practice, a data privacy practice and an industry-leading middle-market business practice. Our attorneys have broad knowledge and experience in many industries, including energy, media, manufacturing, healthcare, financial services and insurance, consumer products, and hospitality.

## Five Core Practice Groups

### Business

- We combine breadth of experience, deep understanding of corporate practice and an intimate understanding of our clients' business goals to deliver creative and effective business solutions for publicly traded companies.
- More than 200 business and corporate attorneys.

### Employment

- We represent employers in all facets and at all stages of employment and labor relations. Our clients value the collaborative, client-centered focus that is the foundation of our approach to achieving successful outcomes, whether in settlement, mediation or litigation.
- More than 80 employment and labor lawyers.

### Intellectual Property

- From aerospace technology to antiviral drugs, from software and web content to consumer goods, and from cartoon character rights to financial services, BakerHostetler has the hands-on knowledge necessary to help clients secure and use IP assets for maximum competitive advantage.

- Our IP group now consists of more than 170 lawyers and agents who practice IP law full time.

### Litigation

- We represent market-leading clients in virtually every type of case and proceeding, nationally and around the world.
- More than 360 litigators.

### Tax

- We help clients effectively manage one of their most significant costs – taxes – by providing sound and practical advice in federal, international, employee benefits, private wealth, tax-exempt, and state and local tax matters.



[bakerlaw.com](http://bakerlaw.com)

Recognized as one of the top firms for client service, BakerHostetler is a leading national law firm that helps clients around the world address their most complex and critical business and regulatory issues. With five core national practice groups – Business, Employment, Intellectual Property, Litigation and Tax – the firm has more than 940 lawyers located in 14 offices coast to coast. For more information, visit [bakerlaw.com](http://bakerlaw.com).

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# Jeffrey H. Rosedale Ph.D.

Partner

## Philadelphia

T +1.215.564.8969 F +1.215.568.3439

[jrosedale@bakerlaw.com](mailto:jrosedale@bakerlaw.com)



## Services

- Biotechnology, Chemical, and Pharmaceutical
- Emerging Company
- Electrical, Mechanical, and Computer Science Prosecution

## Industries

- Life Sciences
- Software

## Prior Positions

- Woodcock Washburn LLP
  - Nanotechnology Practice Group: Chair
  - Cleantechology Practice Group: Chair
- Rohm and Haas Company (1993 to 2002)
  - Patent Counsel
  - Patent Agent
  - Research Patent Liaison
  - Corporate Exploratory Research Scientist in Advanced Materials
- University of Minnesota: Research and Teaching Assistant (1989 to 1993)
- AT&T Bell Laboratories: Member of the Technical Staff (1986 to 1989)

## Admissions

- U.S. District Court, Eastern District of Pennsylvania
- U.S. Patent and Trademark Office, Registration No. 46,018
- Pennsylvania

## Education

- J.D., Temple University Beasley School of Law, 2001
- Certificate in Business Management, University of Pennsylvania, Wharton School of Business, 1996
- Ph.D., Chemical Engineering,

Jeff Rosedale works with clients on the cutting edge of science and technology. He is a registered U.S. patent lawyer, a Ph.D. holder in chemical engineering, an inventor, a frequent lecturer on intellectual property (IP), a frequently cited author for more than 15 peer-reviewed technical publications, and a business professional. Jeff helps clients, including many startup and early-stage companies, in fields such as biotechnology, pharmaceuticals, medical devices, nanotechnology, advanced materials, 3D printing, electronics, artificial intelligence and computer science to develop and protect their IP. Venture capital and private equity firms call upon Jeff for critical evaluations of the IP portfolios of their target investments. His extensive technical background enables him to work well with clients who seek his creativity in developing IP strategies, patent portfolios and licensing strategies. Jeff's clients also look to him for drafting IP-critical agreements such as licenses, joint-development agreements and joint-venture agreements. Through his many outreach activities with students, scientists, engineers and business professionals at the local and national levels, Jeff maintains a strong network throughout the innovation infrastructure of the United States.

## Experience

- Counseled an emerging biotechnology company in the area of orphan drug biologics on all IP matters. Established the IP strategy, developed the IP portfolio, handled all IP-related agreements (NDA, JRA, licensing) with joint development partners, developed freedom-to-operate (FTO) strategies and opinions, and represented the company during multiple licensing and acquisition opportunities, culminating in the sale of the company in excess of \$100 million.
- Was hired by a prominent Silicon Valley venture capital firm to handle the IP development and patenting strategies for an early-stage company that was developing a variety of nanocomposite materials. Developed licensing strategies for the resulting IP portfolio arising from a university research program. Worked with the university technology transfer office to establish an invention disclosure review and patent drafting process.
- Worked extensively with university researchers to develop a pioneering patent in the field of bionanotechnology for genomic-length DNA management and analysis that was cited in MIT Technology Review as "one of the top ten technologies to impact your life." Developed the IP strategy and patent portfolio for the early-stage company/licensee of this bionanotechnology. Represented the company and handled the IP due-diligence activities of the company through three rounds of financing

University of Minnesota, 1993

- M.E., Chemical Engineering, Stevens Institute of Technology, 1988
- B.S.E., Chemical Engineering, Princeton University, 1986, *cum laude*

(Angel, Series A, Series B).

- Served as the IP strategist and patent portfolio developer for a number of emerging clean technology companies developing a variety of electronic components and control systems for generating, monitoring, managing and controlling renewable electric power in wind, solar, fuel cell, battery storage and electric vehicle applications.
- Served as the IP strategist for a company developing bleeding edge high-speed electro-optic modulators for use in fiber-optic networks. Analyzed an extensive patent portfolio and established that the company owned a number of pioneering patents covering its market. Developed licensing strategies. Counseled senior management and the board of directors during the sale of the company to a leading multinational internet equipment company. Increased the company's valuation by nearly \$70 million through a formalized IP analysis and licensing strategy.
- Served as IP counsel to a company developing lightweight composite components for use in the transportation industry.
- Advised several state-based venture capital funds regarding the IP portfolios of various emerging stage companies in nanomaterials and medical devices.
- Represented a Silicon Valley venture capital firm during its investment in a "green" wastewater treatment company. Analyzed the target company's IP portfolio and related IP ownership issues.
- Served as IP counsel for an emerging-stage women's healthcare company. Developed an IP strategy and patent portfolio with the company's founder, a prominent obstetrician/gynecologist. Counseled the company through several licensing and joint development opportunities.
- Served as the temporary in-house patent counsel for the ophthalmic device division of a multinational healthcare company.

#### **Recognition**

- Pennsylvania Super Lawyers "Rising Star" (2008, 2011)
  - "Top Young Patent Lawyer in Pennsylvania" (2008)
- *Managing Intellectual Property* "IP Star" in Pennsylvania (2013)
- Ben Franklin Technology Partners of Southeastern Pennsylvania: Recognition for Distinction of Service to the Nanotechnology Commercialization Review Committee (2008)
- Wharton Business Plan Competition
  - Mentored Grand Prize Winners (2006 and 2008)
  - Mentored Second Place "People's Choice Award" Winner (2008)

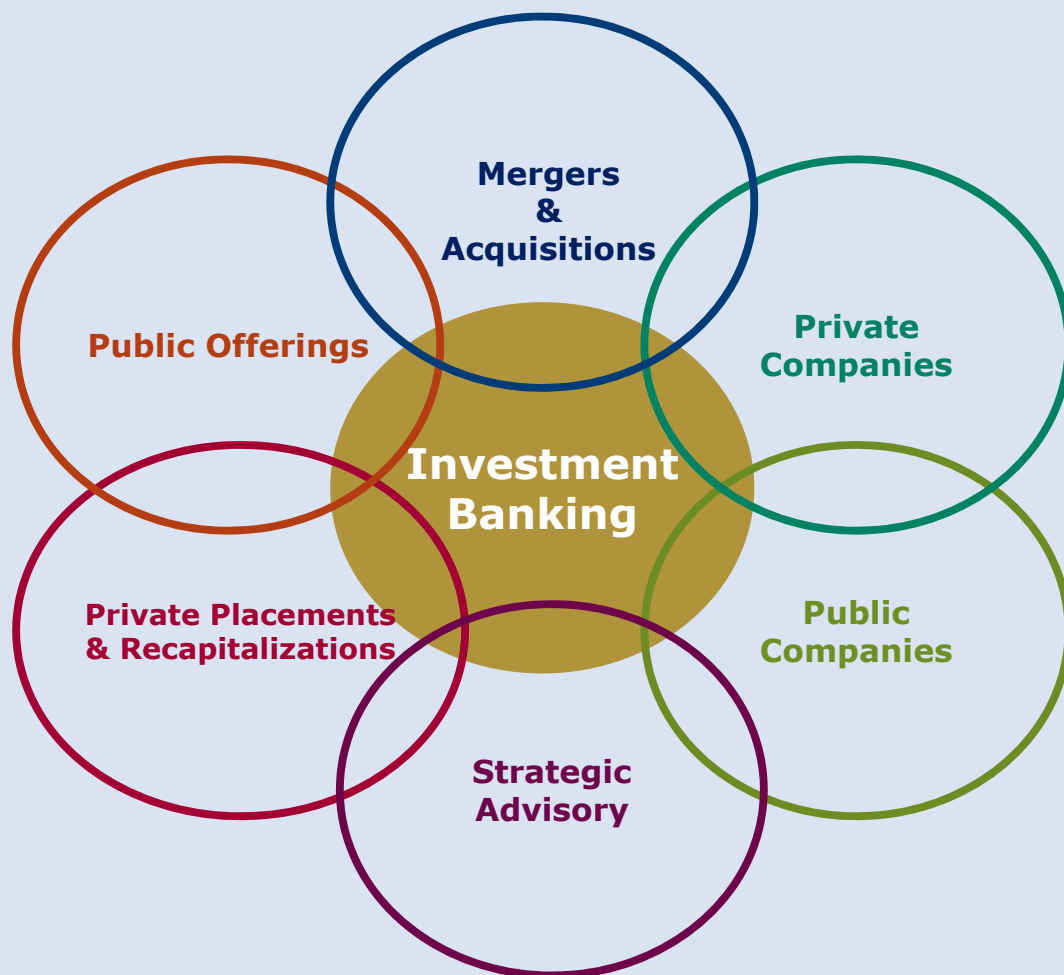
#### **Memberships**

- New Jersey Technology Council: Board of Directors (2008 to present)
- NanoBusiness Alliance: Board Member (2010 to present)
- Intellectual Property Owners Association (IPO): Emerging Technologies Committee Member (2013 to present)
- Benjamin Franklin Inn of Court in the Eastern District of Pennsylvania: Past President

- American Intellectual Property Law Association (AIPLA)
- Philadelphia Intellectual Property Law Association (PIPLA)

# BOENNING & SCATTERGOOD

ESTABLISHED 1914



## Water, Infrastructure & Environmental Focus Areas

- Transmission & Distribution
- Engineering & Construction
- Metering
- Infrastructure Diagnostics & Mapping
- Agriculture
- Pumps/ Valves
- Water Filtration
- Piping/ Storage
- Water Treatment
- HVAC/ Fire Protection
- Environmental Services
- Water Heating/ Cooling
- Water Chemicals/ Disposal
- Irrigation
- Water Rights
- Water Utilities
- Operation & Maintenance Services

**Contact:** James Adducci  
Head of Water, Infrastructure & Environmental  
610-832-5303  
jadducci@boenninginc.com

[www.boenninginc.com](http://www.boenninginc.com) // Member FINRA SIPC

## WaterVent Profiles

Philadelphia | April 24th 2019

BakerHostetler Philadelphia, 2929 Arch Street  
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

**Company:**

Meidlinger Partners

**Participant:**

Tami Fratis

**Street:**

3711 Market Street suite 800

**City/Country:**

19104 Philadelphia | PA, USA

**Phone:**

2155147941

**E-Mail:**

tfratis@meidlingerpartners.net

**Web:**

www.meidlingerpartners.net



## Meidlinger Partners

Tami Fratis

**MEIDLINGER**  
PARTNERS

### Early and Growth Stage Water Technology Investment Firm.

**Reason:**

Supporter of Water technology-focused investing and portfolio support including serving as a Board Chair and Strategic Advisor.

**View:**

Critical to the global economy and population health.

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Philadelphia | April 24th 2019

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Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

### Company:

Booky Oren Global Water Technologies

### Participant:

Micol Campagnano

### Street:

404 Monroe St., 2

### City/Country:

07030 Hoboken | New Jersey, USA

### Phone:

7328953976

### E-Mail:

micol@bookyoren.com

### Web:

[https://www.linkedin.com/company/  
booky-oren-global-water-technologies-ltd-/about/](https://www.linkedin.com/company/booky-oren-global-water-technologies-ltd-/about/)

## Booky Oren Global Water Technologies Micol Campagnano

Booky Oren Global Water Technologies (BOGWT) is a consultancy firm that was initiated in 2011 by Booky Oren, based on the vision that the world's water challenges could be addressed by innovation implementation – a task that requires experience, dedication, and market understanding. BOGWT operates the Global Water Partnership Hub, meaning to say we are focused on water-cycle related technologies, and facilitate partnerships between entities in the global water sector.

### We are active in two main dimensions:

1. Consulting water utilities in executing innovation implementation processes, based on challenges definition and technology scouting.
2. Global scouting for large vendors in the water sector to identify M&A (Merger & Acquisition) opportunities.

We are in a continuous process of locating complementary innovative technologies to fit our partners'/client's activity. **Booky Oren Global Water Technologies is Active in Hundreds of Ventures Globally.**

Booky Oren, the Chairman & CEO of BOGWT participated in previous WaterVent events in New York and Geneva. He was highly impressed by the high quality of the forum and of the organizers.



## WaterVent Profiles

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Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

**Company:**

BioGill

**Participant:**

Paul Hatten, Steve Gluck

**Street:**

247 W Freshwater Way, Suite 521

**City/Country:**

53204 Milwaukee | WI, USA

**Phone:**

1-414-988-8612

**E-Mail:**

paul.hatten@biogill.com

**Web:**

www.biogill.com

## BioGill

### Paul Hatten, Steve Gluck



Wastewater can be a costly challenge to manage. At BioGill, we recognize that many businesses need to simplify and improve their onsite wastewater treatment. Our above ground, attached growth bioreactors are quick to install, simple to use, easy to maintain and highly effective.

At the technology's core is scientifically designed nano-ceramic media, known as Gills. These Gills supply a multitude of attachment sites, creating the perfect air/liquid habitat for microorganisms. The microbes consume pollutants in the waste stream to grow and colonize into a healthy, treating biomass.

By reducing nutrient loads in the wastewater, BioGill technology is helping breweries, wineries, meat processors and industry achieve significant savings in discharge fees and meet stricter compliance standards. For ageing and under-performing STPs, BioGill offers an easy retrofit to boost treatment performance onsite.



## WaterVent Profiles

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BakerHostetler Philadelphia, 2929 Arch Street  
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

**Company:**

IX Power Clean Water, Inc.

**Participant:**

John R. Grizz

**Street:**

1440 Brickyard Rd, No. 3, Area 51.75

**City/Country:**

80403 Golden / CO, USA

**Phone:**

303 277 9520 x410

**E-Mail:**

Grizz@IXPower.com

**Web:**

www.IxWater.com



## IX Power Clean Water, Inc.

John R. Grizz



IX Power Clean Water, Inc. (IX Water, or "Nine Water") is a manufacturing, marketing, sales, and support company focused on innovative water treatment machines.

IX Water sells machines that cleanup the most contaminated waters: those from industry, mining, oil & gas recovery and refining, and pharmaceutical and textile manufacturing. These types of contaminated water contain deadly chemicals including organic hydrocarbons, metals, metalloids, and sulfides.

Total costs for using IX Water machines are up to 96% less expensive than other methods, including dumping the contaminated water or treating using other methods.

Customer sales range from \$450,000 to \$12 million depending on number of modules required to create a plant to treat specific daily volumes of water.

Water treated with IX Water modules meets or exceeds the most stringent standards for agriculture, livestock, and in community water systems — even discharged to the natural environment.

IX Water is a spin-out from Los Alamos National Laboratory (LANL) in the U.S.A. and holds exclusive global rights to technology developed at LANL, as well as to innovations developed solely by the company.

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BakerHostetler Philadelphia, 2929 Arch Street  
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

**Company:** Reali Technologies Ltd.  
**Participant:** Ran Kedem, Shaul Rom  
**Street:** Habazelet 14 st.  
**City/Country:** 4486200 Zur Yigal / Israel  
**Phone:** +972 9 7494000  
**E-Mail:** Ran.kedem@RealiteQ.com  
**Web:** www.RealiteQ.com



## Reali Technologies Ltd.

Ran Kedem, Shaul Rom

**Reali Technologies Ltd. Is the developer of RealiteQ - The new (4th) generation of SCADA**, based on IIoT technologies, is probably the biggest revolution in the industrial and utilities markets since the adoption of modern controller and automation technologies.

It makes the entire operation and management of devices, facilities, Networks and processes smarter, simpler, safer, more flexible and widely available and affordable.

**RealiteQ** – Unique Innovative IIoT remote control operation & management Platform for water & wastewater which turn any device, facility or network to a smart one by handling Data from Data Acquisition, CT, IT, HMI and up to BiG Data analytics.

RealiteQ is Simple, non-destructive to install, Seamless interfacing with existing equipment & software which can turn any device, facility or network to a smart one

RealiteQ was developed as an End-to-End („All in One“ - Telemetry, software & HMI) information and communication technology (ICT) that gathers and remotely controls real-time data, from sensors, analyzers and controllers.

**RealiteQ is the most advanced Smart Water Network solution available today.** With RealiteQ you can manage better crisis events by having Real-time warnings for exceptional events. You have the ability to Manage & Control remotely all system components. The real time Information enables improved service, quick reaction time to malfunctions.

## WaterVent Profiles

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BakerHostetler Philadelphia, 2929 Arch Street  
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

**Company:**

silvertex

**Participant:**

Birgit Dürsch & Jakub Bartczak

**Street:**

Mahlsdorfer Straße 61 B

**City/Country:**

15366 Berlin-Hoppegarten / Germany

**Phone:**

+49 30.99 281 930

**E-Mail:**

birgit.duersch@silvertex-aqua.de

**Web:**

www.silvertex-aqua.de



## silvertex

Birgit Dürsch & Jakub Bartczak



### Water is life and our mission

Silvertex aqua GmbH produces and distributes an innovative and uncomplicated system for the permanent preservation of water through the antibacterial effect of silver in many fields of application. silvertex® is able to protect small to very large amounts of water with up to thousands of cubic meters against microbial contaminations.

silvertex® is a textile in 3D format covered with silver, without energy requirements or additional dosages of chemicals. silvertex® saves cost and is excellent for the protection of different types of waters against microbial contaminations such as:

- bacterias (Legionelas, Pseudomonas, E.Coli, etc.),
- fungi/ Spores,
- Virus,
- Bio Film and formation of organic deposits

caused by biological contamination in equipment and technical materials that silvertex® protects.

### Silvertex® systems for

- stationary and mobile drinking water tanks
- industrial cooling: cooling towers, air-conditioning systems
- chiller
- service water storage
- chlorine-free swimming pools
- and many more applications for preservation of water

## WaterVent Profiles

Philadelphia | April 24th 2019

BakerHostetler Philadelphia, 2929 Arch Street  
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

**Company:**

Suez Water Technologies and Solutions

**Participant:**

Emrah Ercan

**Street:**

4636 Somerton Rd

**City/Country:**

19053 Feasterville-Trevose / PA, USA

**Phone:**

215-942-3029

**E-Mail:**

emrah.ercan@suez.com

**Web:**

www.suezwatertechnologies.com



## Suez Water Technologies and Solutions

### Emrah Ercan

**SUEZ offers the most comprehensive set of chemical and equipment solutions and services available.**

By 2050, global trends predict the global population to grow by 3B and global water demand to increase by 55%. Technology innovation and expertise are crucial to helping the world overcome these challenges. SUEZ's Water Technologies & Solutions has the expertise to solve our customers' toughest water and process challenges wherever they occur.

We provide our customers with technology, expertise, and predictive analytics to enhance their water, wastewater, and process productivity in areas such as:

- Industrial wastewater
- Process chemicals
- Municipal solutions
- Zero liquid discharge
- Desalination technology
- Monitoring & control

Our global footprint and scale allow us to provide the right solutions for every challenge. We have more than 50,000 customers and 10,000 employees around the world.

## WaterVent Profiles

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BakerHostetler Philadelphia, 2929 Arch Street  
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

**Company:**

American Water

**Participant:**

Angelita Fasnacht

**Street:**

One Water Street

**City/Country:**

08102 Camden / NEW JERSEY, USA

**Phone:**

4043535173

**E-Mail:**

angelita.fasnacht@amwater.com



## American Water Angelita Fasnacht

**Water and wastewater utility.**

Getting to know about the technologies available and ways to team up with such.

## WaterVent Profiles

Philadelphia | April 24th 2019

BakerHostetler Philadelphia, 2929 Arch Street  
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

**Company:**

Austin Technology Incubator - UT Austin

**Participant:**

Mark Sanders

**Street:**

4229 Canoas Dr

**City/Country:**

78730 Austin, TX, USA

**Phone:**

5125633237

**E-Mail:**

msanders@ati.utexas.edu

**Web:**

www.ati.utexas.edu

## Austin Technology Incubator - UT Austin

### Mark Sanders

- Agriculture
- Aquaculture
- Energy
- Food & Beverage
- Forestry
- Real Estate Development
- Healthcare
- Pharmaceutical
- Textile
- Water Supply
- Wastewater Treatment

## WaterVent Profiles

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BakerHostetler Philadelphia, 2929 Arch Street  
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

**Company:**

USEPA

**Participant:**

Sally Gutierrez

**Street:**

1200 Pennsylvania Ave.

**City/Country:**

20460 Washington, DC, USA

**Phone:**

202-564-3113

**E-Mail:**

gutierrez.sally@epa.gov

**Web:**

<https://www.epa.gov/npdes>


## USEPA

### Sally Gutierrez

#### Wastewater permitting for the US

Always interested in identifying new technologies to help address water problems.

Conventional technology for wastewater treatment has served us well. It is however, energy and chemical intensive and does not control nitrogen and phosphorous to the extent needed today. New technologies that are better and more effective at affordable cost are needed.





## WaterVent Profiles

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BakerHostetler Philadelphia, 2929 Arch Street  
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

**Company:**

Gwinnett County  
Water Innovation Center

**Participant:**

Melissa L. Meeker

**Street:**

684 Winder Highway

**City/Country:**

30045 Lawrenceville, GA, USA

**Phone:**

703-975-9166

**E-Mail:**

melissa.meeker@gwinnettcounty.com



## Gwinnett County Water Innovation Center

Melissa L. Meeker

Water Innovation Center supplying access to 9 different water quality flows facilitating demonstrations and applied research opportunities.

Networking, connection to new technologies that may benefit utilities in the Southeast.

## WaterVent Profiles

Philadelphia | April 24th 2019

BakerHostetler Philadelphia, 2929 Arch Street  
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

**Company:**

PureBlue

**Participant:**

Ryan Vogel, Egils Milberg

**Street:**

1200 12th Ave South, Suite 1110

**City/Country:**

98144 Seattle / Washington, USA

**Phone:**

202-256-5506

**E-Mail:**

egils@pureblue.org

**Web:**

www.pureblue.org



## PureBlue

### Ryan Vogel, Egils Milberg



PureBlue is a non profit organization offering a new model for transformative water initiatives. Our mission is to catalyze innovation, connect leaders and equip professionals for sustainable cities and industries. PureBlue staff, mentors and experts meet with municipal, industry, community leaders and practitioners to define core problems impacting water, identify and source available solutions, assess missing elements and barriers and develop roadmaps for implementation. Aqualyst works in tandem with PureBlue and translates the broad PureBlue mission into individual business strategies and models working directly with entrepreneurs, startups and small companies.

We are interested to connect with investors as well as new entrepreneurs and start-ups in the water field. The 2018 Aqualyst cohort includes companies providing sensors, AI, storm water solutions, steam optimization and scalable microbial fuel cells.

Americas infrastructure is in desperate condition, particularly water infrastructure. It is estimated we will need to spend \$4.5 trillion to modernize waterways, water treatment, storm water systems, dams, levees, transportation, airports, bridges, schools, broadband and other infrastructure. A key challenge is how to integrate leading edge innovations for resource efficiency, sustainability, resilience and value. Holistic, circular economy solutions are needed that boundary span the water-food-energy-transport-digital domains. Opportunity Zone legislation has the potential to provide access to over \$6 trillion in unrealized capital gains to address these challenges in low income, high poverty communities.

## WaterVent Profiles

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BakerHostetler Philadelphia, 2929 Arch Street  
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

**Company:**

Aqaix

**Participant:**

Michael Gardner, James Banta

**Street:**

100 Moore Creek Road

**City/Country:**

95060 Santa Cruz, CA, USA

**Phone:**

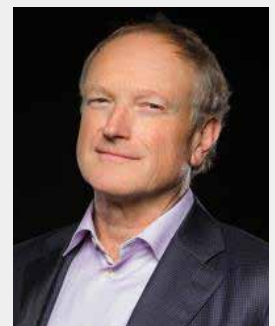
408-802-6220

**E-Mail:**

mike@aqaix.com

**Web:**

www.aqaix.com



## Aqaix

### Michael Gardner, James Banta

Cloud platform that automate the business processes around financing for all types of water infrastructure. Our software sources projects of all types and gives investors and donors new tools for conducting due diligence, derisking the investments, precisely accounting for Impact ROI, and managing portfolios of water asset investments.

- Looking for funding • Business Partners
- International support • Looking for clients
- Desalination, Rainwater harvesting, Water from air, Groundwater, Surface water
- Demand-driven distribution, Distributed networks
- Grey water reuse/ recycling, Irrigation, Produced water, Industrial processing & cooling
- Green buildings, Point-of-use treatment systems, Household sanitation
- Advanced membranes, Disinfection/ Contaminant Removal, Distributed/ decentralized
- Sludge management, Carbon impact, Sewage/drainage systems
- Real-time monitoring & management, Smart metering
- Agriculture • Aquaculture • Energy • Food & Beverage • Forestry
- Real Estate Development • Pharmaceutical • Textile • Water Supply
- Wastewater Treatment

## WaterVent Profiles

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BakerHostetler Philadelphia, 2929 Arch Street  
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

**Company:**

AQUAOSO Technologies, PBC

**Participant:**

Christopher J Peacock

**Street:**

604 Sutter Street, Suite 280

**City/Country:**

95630 Folsom, CA, USA

**Phone:**

9162450560

**E-Mail:**

chris@aquaoso.com

**Web:**

www.aquaoso.com



## AQUAOSO Technologies, PBC

### Christopher J Peacock

Water Risk Analytics for the Agricultural Economy.

- Looking for funding
- Agricultural investors.
- Specific-contacts: CA
- Water Risk Analytics
- Agriculture
- Real Estate Development
- Water Supply

## WaterVent Profiles

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BakerHostetler Philadelphia, 2929 Arch Street  
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

**Company:**

Glanris

**Participant:**

Bryan Eagle, Tom Volinchak

**Street:**

2250 Court Ave

**City/Country:**

38104 Memphis, TN, USA

**Phone:**

901-229-1451

**E-Mail:**

bryan@glanris.com

**Web:**

www.glanris.com



## Glanris

### Bryan Eagle, Tom Volinchak

Glanris has developed a green, hybrid filtration media that offers the adsorptive properties of activated carbon and the metals removal capacity of ion exchange resins but at 1/10 the price.

- Looking for funding
- Business Partners
- International support
- Looking for clients
- Rainwater harvesting, Groundwater, Surface water
- Grey water reuse/ recycling, Irrigation, Produced water,  
Industrial processing & cooling, Point-of-use treatment systems, Household sanitation
- Disinfection/ Contaminant Removal
- Sewage/drainage systems
- Agriculture • Aquaculture
- Food & Beverage • Healthcare
- Water Supply • Wastewater Treatment

## WaterVent Profiles

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Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

**Company:**

Daupler, Inc.

**Participant:**

John P. Bertrand

**Street:**

1828 Walnut Street, FL 3

**City/Country:**

64108 Kansas City / Missouri, USA

**Phone:**

9137178787

**E-Mail:**

john@daupler.com

**Web:**

www.daupler.com

## Daupler, Inc.

### John P. Bertrand

First response software for utilities and public works. Reduce work load while collecting accurate data and insight into response operations. Coordinate and document response efforts to watermain breaks, sewer stoppages, and other service outages.

- Business Partners
- Looking for clients
- Real-time monitoring & management
- Water Incident Response Management

## WaterVent Profiles

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BakerHostetler Philadelphia, 2929 Arch Street  
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

**Company:**

Water Research Foundation

**Participant:**

Aaron Fisher

**Street:**

1199 N Fairfax St, Suite 900

**City/Country:**

22314 Alexandria / VA, USA

**Phone:**

5714512840

**E-Mail:**

afisher@waterrf.org

**Web:**

<http://liftlink.werf.org>



## Water Research Foundation

### Aaron Fisher

The U.S. drinking water and wastewater markets will require significant investment in the coming years to replace aging infrastructure, expand capacity, and satisfy new regulations. Utilities need innovative technologies and solutions to reduce these costs.



THE  
Water  
Research  
FOUNDATION  
[www.waterrf.org](http://www.waterrf.org)

The Leaders Innovation Forum for Technology (LIFT) is an initiative undertaken by The Water Research Foundation (WRF) and the Water Environment Federation (WEF) to bring new water technologies to the field quickly and efficiently.

WRF is the leading not-for-profit research cooperative that advances the science of water to protect public health and the environment. Governed by utilities, WRF delivers scientifically sound research solutions and knowledge to serve our subscribers and stakeholders in all areas of drinking water, wastewater, stormwater, and reuse.

We need to use technology to be as sustainable as possible.

Sustainable in terms of both an environmental and a financial perspective.

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Philadelphia | April 24th 2019

BakerHostetler Philadelphia, 2929 Arch Street  
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

**Company:**

Mission Driven Capital Partners

**Participant:**

Jeff Possick

**Street:**

415 Madison Ave

**City/Country:**

10017 New York / NY, USA

**Phone:**

2034151139

**E-Mail:**

jeff.possick@missiondrivencp.com



## Mission Driven Capital Partners

Jeff Possick



MISSION DRIVEN  
CAPITAL PARTNERS

Mission Driven Capital Partners is a newly formed private equity firm investing in fast-growing companies that help drive sustainability for corporations, governments and individuals.



## WaterVent Profiles

Philadelphia | April 24th 2019

BakerHostetler Philadelphia, 2929 Arch Street  
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

**Company:**

BakerHostetler

**Participant:**

María Coor

**Street:**

1050 Connecticut Avenue, NW, Suite 1100

**City/Country:**

20036 Washington / DC, USA

**Phone:**

202-361-1634

**E-Mail:**

mcoor@bakerlaw.com

**Web:**

<https://www.bakerlaw.com/MariaRCoor>



## BakerHostetler, María Coor

María Coor is a partner in BakerHostetler's Washington, DC office. Her practice encompasses both environmental and international work. As a member of BakerHostetler's environmental team, María advises clients on compliance and liability associated with various federal environmental statutes in both civil and criminal contexts. She represents clients in litigation and in federal and state administrative environmental law matters, and conducts environmental due diligence for both domestic and international corporate transactions. In addition to her environmental work, María represents clients in investigations involving Foreign Corrupt Practices Act (FCPA) compliance, with a focus on Latin America. She has represented corporations making voluntary disclosures to the U.S. Department of Justice (DOJ) and the Securities and Exchange Commission (SEC), and she advises corporations and individuals on FCPA compliance, risk exposure and remedial measures.

María's academic background in environmental science and international environmental and resource policy allows her to understand and analyze legal and environmental issues from a multidisciplinary standpoint. She is also a native Spanish speaker and is fluent in Portuguese, enabling her to work effectively on a range of international matters.

BakerHostetler is a proud sponsor of this forum. Our attorneys have broad knowledge and experience in many industries, including industries involving cutting edge technologies, project development and finance. We distinguish ourselves through our commitment to the highest standard of client care. As an environmental attorney, I can help innovators navigate a regulatory system that is largely based upon traditional fuels and technologies.

## WaterVent Profiles

Philadelphia | April 24th 2019

BakerHostetler Philadelphia, 2929 Arch Street  
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

**Company:**

Onvector

**Participant:**

Joe Henderson

**Street:**

3700 Horizon Drive

**City/Country:**

19406 King of Prussia / PA, USA

**Phone:**

610-212-1558

**E-Mail:**

jeh@energyonvector.com

**Web:**

onvectorllc.com

## Onvector

### Joe Henderson

Wastewater disinfection and bio-decontamination using plasma „lightning“.

- Looking for funding
- Business Partners
- International support
- Looking for clients
- Grey water reuse/ recycling, Industrial processing & cooling, Green buildings
- Disinfection/ Contaminant Removal
- Agriculture
- Energy
- Food & Beverage
- Pharmaceutical
- Wastewater Treatment

## WaterVent Profiles

Philadelphia | April 24th 2019

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Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

**Company:**

WellPower

**Participant:**

Ayushi Sinha, Noah Schochet

**Street:**

1064 Frist Campus Center

**City/Country:**

08544 Princeton / New Jersey, USA

**Phone:**

4237184696

**E-Mail:**

ayushis@princeton.edu

**Web:**

wellpower.tech

## WellPower

Ayushi Sinha, Noah Schochet

**General contacts**

- water filtration • impact investing • angel investing
- Business Experience in Africa

**Specific contacts**

New Jersey

**Technology Focus**

- Groundwater • Surface water • Demand-driven distribution • Distributed networks
- Point-of-use treatment systems

**Sector Focus**

- Energy
- Food & Beverage
- Water Supply

Installing 5 additional systems in Kenya, rolling out software, further R&D system.

## WaterVent Profiles

Philadelphia | April 24th 2019

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Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

**Company:**

MapText Inc.

**Participant:**

Pete Ort, Jarek Malecki

**Street:**

1060 State Road Suite 101

**City/Country:**

08540 Princeton / NJ, USA

**Phone:**

7329407100

**E-Mail:**

[jmalecki@maptext.com](mailto:jmalecki@maptext.com)

**Web:**

[www.maptext.com](http://www.maptext.com)

## MapText Inc.

Pete Ort, Jarek Malecki

Founded on April 15/ 1997. Spun out from Lufthansa Systems on January 1/2019.

- Looking for funding
- Business Partners
- International support
- Looking for clients
- Specific-contacts: NJ
- Distributed networks
- Distributed/ decentralized
- Sewage/drainage systems
- Energy
- Water Supply
- Wastewater Treatment

## WaterVent Profiles

Philadelphia | April 24th 2019

BakerHostetler Philadelphia, 2929 Arch Street  
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

**Company:**

The Water Council

**Participant:**

Dean Amhaus

**Street:**

344 W Juniper Dr

**City/Country:**

53204 Grafton / WI, USA

**Phone:**

414-988-8750

**E-Mail:**

damhaus@thewatercouncil.com

**Web:**

www.thewatercouncil.com



## The Water Council

Dean Amhaus



Headquartered in the Global Water Center in Milwaukee, Wisconsin, next to the world's largest freshwater system, The Water Council is a non-profit organization that drives economic, technology and talent development to support the global water industry.

Established as a 501(c)(3) in 2009, the driving force behind our success is the vibrant spirit of collaboration between public, private and academic sectors with a strong, shared commitment to finding innovative solutions to critical global water challenges.

The Water Council's rapid evolution in Milwaukee, supported by vigorous public-private partnerships, is creating a powerful and unique international success story for Wisconsin, with far-reaching ripple effects within the city, state, region and the global water industry.

## WaterVent Profiles

Philadelphia | April 24th 2019

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Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

**Company:**

Pipeline H2O

**Participant:**

Rahul Bawa, Antony Seppi

**Street:**

20 High Street

**City/Country:**

45011 Hamilton / Ohio, USA

**Phone:**

5136807866

**E-Mail:**

rahul@pipelineh2o.org

**Web:**

www.pipelineh2o.org



## Pipeline H2O

Rahul Bawa, Antony Seppi



Pipeline H2O is one of the country's premier water-tech accelerators. We identify and commercialize the world's leading water-based startup technologies. We leverage the country's premier public-private water innovation region to provide customers, mentors, and support. Pipeline's unique go-to-market platform allows startups to pilot locally and deploy globally. Pipeline's focus is to get customers for the startups which are accepted into the program.

Reason: To form relationships with water investors, industry experts and identify startups which could be part of the Pipeline H2O program.

Water is life and we must dramatically focus on water technologies.

## WaterVent Profiles

Philadelphia | April 24th 2019

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Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

**Company:**

URBAN-X

**Participant:**

Micah Kotch

**Street:**

65 east 3rd street

**City/Country:**

11218 Brooklyn / NY, USA

**Phone:**

2122923114

**E-Mail:**

micah.kotch@urban-x.com

**Web:**

urban-x.com

## URBAN-X

### Micah Kotch

URBAN-X is built by MINI and Urban Us.

MINI experts guide founders in design, manufacturing, engineering, marketing, community building and branding. Urban Us connects startups with the leading community of founders, investors, companies and city officials.

Together, we've invested in many of the leading startups working on city solutions. Every six months we invest up to \$100,000 per company in up to 10 companies. We help these startups with the unique challenges of working with cities in sectors like transportation, real estate, land water.

Looking for startups to invest in.

I'd like to see more differentiated options solving real scaleable problems.

## WaterVent Profiles

Philadelphia | April 24th 2019

BakerHostetler Philadelphia, 2929 Arch Street  
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

**Company:** U.S. Environmental Protection Agency

**Participant:** Jeffrey Lape

**Street:** 1200 Pennsylvania Avenue

**City/Country:** 20460 Washington / DC, USA

**Phone:** 202-566-0480

**E-Mail:** [lape.jeff@epa.gov](mailto:lape.jeff@epa.gov)

**Web:** [www.epa.gov](http://www.epa.gov)


## U.S. Environmental Protection Agency

### Jeffrey Lape

U.S. Environmental Protection Agency's mission is to protect public health and the environment.

EPA believes that new water technologies and innovation can accelerate our collective efforts to protect water resources and improve our Nation's water infrastructure. The WaterVent Forum is an opportunity to view water technologies and innovations on the horizon.

New water technologies and approaches are demonstrating an entirely new view of how we assess and manage water. Opportunities to harvest energy, nutrients and other products from wastewater are just examples of this new paradigm.





## WaterVent Profiles

Philadelphia | April 24th 2019

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Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

**Company:**

Watersurplus

**Participant:**

Dileep Agnihotri

**Street:**

726 Beacon Street

**City/Country:**

61111 Loves Park / Texas, USA

**Phone:**

512-740-7941

**E-Mail:**

dileep.a@watersurplus.com

**Web:**

www.watersurplus.com



## Watersurplus Dileep Agnihotri



Watersurplus is a full service solution provider for all water treatment equipment and technology needs. Much of the large inventory of new, re-manufactured and rental reverse osmosis systems, media filtration and components are available and ready to ship immediately.

Watersurplus offers a range of capabilities that include consultation, recycling, pilot plants, service & start-up, testing, build-own-operate, warehousing & logistics and export marketing. Our expertise and market-based partners, along with our vast, ready-to-ship inventory is what makes Watersurplus your unique solution provider and a trusted supply chain solution for water treatment needs.

It's an interesting forum to gather new technology and financing providers together. As we bring new innovations to the marketplace with emphasis on solving problems, we could bring value to the forum for potential investors as well as innovators looking for a piloting platform.

Watersurplus' entire business is built around sustainability and reuse. This is why we recycle RO membranes and used systems. We have put tens of thousands of RO membranes to water reuse projects by cleaning them and making them available to potential customers looking for lower membrane costs for reuse projects.

## WaterVent Profiles

Philadelphia | April 24th 2019

BakerHostetler Philadelphia, 2929 Arch Street  
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

**Company:**

Princeton Climate Analytics Inc.

**Participant:**

Joseph Studholme, Vojislav Mitrovic

**Street:**

134 Nassau Street - STE 200

**City/Country:**

08542 Princeton / NJ, USA

**Phone:**

6096080561

**E-Mail:**

joes@princetonclimate.com

**Web:**

www.princetonclimate.com



## Princeton Climate Analytics Inc.

### Joseph Studholme, Vojislav Mitrovic

Spinoff from Princeton University Terrestrial Hydrology Group. Provides the global standard in refined hydrological data - the highest quality & highest resolution historical, near-real time, and forecast data from a combination of remote sensing, ground stations, and proprietary reanalysis.

- Looking for funding
- Business Partners
- International support
- Looking for clients
- Development Banks, global consulting firms with climate focus, venture funding
- Water from air, Groundwater, Surface water
- Globally Refined hydrological data.
- Agriculture
- Energy
- Forestry
- Real Estate Development
- Water Supply

## WaterVent Profiles

Philadelphia | April 24th 2019

BakerHostetler Philadelphia, 2929 Arch Street  
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

**Company:**

Folia Water

**Participant:**

Jonathan Levine

**Street:**

760 Parkside Ave

**City/Country:**

11226 Brooklyn / NY, USA

**Phone:**

1-917-270-4014

**E-Mail:**

jonathan.levine@foliawater.com

**Web:**

www.foliawater.com



## Folia Water Jonathan Levine



Folia Materials has invented a patented process to use large-scale paper machinery to manufacture low-cost nano-metal functionalized materials that unlock new mass-market consumer goods business models. Folia sells B2B OEM to enterprise-scale consumer brands, details below.

- Folia Water: the world's first water filter for pennies, not dollars, the next \$1B staple
- Mass market FMCG paper water filter for emerging markets: \$0.20 for 20 liters, 3B consumers
- Folia Food Packaging: opportunistic R&D with a U.S. Fortune 100.

We've met a lot of very good people through Watervent through the years. Advisor Mark Owen for example. And many potential investors.

The future will be green technologies addressing the must have problems of the world not the nice to haves. This is fundamentally about sustainable resource technologies.

## WaterVent Profiles

Philadelphia | April 24th 2019

BakerHostetler Philadelphia, 2929 Arch Street  
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

**Company:**

Agritecture LLC

**Participant:**

Djavid Amidi Abraham

**Street:**

40 Bushwick Ave

**City/Country:**

11211 Brooklyn / NY, USA

**Phone:**

6319469471

**E-Mail:**

djavid@agritecture.com

**Web:**

www.agritecture.com



## Agritecture LLC

### Djavid Amidi Abraham

Agritecture Consulting was founded in 2014. Through feasibility studies and other service offerings, we provide our clients with the tools, data, knowledge, and network to ensure their success. We consult globally and are based in New York City. Agritecture Consulting's expertise is in controlled environment agriculture (CEA) including hydroponic greenhouses and vertical farms. Agritecture also designs rooftop, hydroponic, and amenity agriculture solutions. Our greatest strengths are our interdisciplinary team and robust methodology.

We are helping growers transform the agricultural systems to become more water and resource efficient. A majority of the world's fresh water goes towards agriculture, therefore we see this shift in agricultural practices as a necessary step in reducing the overall water footprint of agriculture systems. We believe sustainability resource technologies are a necessary inclusion in the improvement of many processes that we consider to be the status quo. In agriculture, we are always looking for innovative and more efficient processes to reduce the water, nutrients, and other resources required to successfully operate a controlled environment agriculture system. Water is a valuable throughput for these farms and their ability to reduce water use compared to traditional agriculture applications is where they derive much of their value.

## WaterVent Profiles

Philadelphia | April 24th 2019

BakerHostetler Philadelphia, 2929 Arch Street  
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

**Company:**

Greater Zurich Area

**Participant:**

Lukas Sieber

**Street:**

25 Broadway

**City/Country:**

10004 New York / NY, USA

**Phone:**

646 874 0486

**E-Mail:**

lukas.sieber@greaterzuricharea.com

**Web:**

<https://www.greaterzuricharea.com/en/>



## Greater Zurich Area Lukas Sieber



Greater Zurich Area  
Expanding business horizons

Greater Zurich Area Ltd (GZA) has been the official investment support agency for Switzerland's economic center since 1999.

GZA assists companies with their global evaluation and integration into Switzerland via structure consulting, peer industry and partner introductions, information on R&D incentive programs, site tours, staffing, and business plan preparation for meetings with local government and the tax authorities.

GZA is a public-private partnership authorized by the local governments of the cantons of Zurich, Zug, Solothurn, Schwyz, Schaffhausen, Uri, Glarus, and Grisons, as well as the region of Winterthur, and the city of Zurich. As a not-for-profit development agency, our services are provided free of charge.

The sustainable management of Natural Resources is a key factor for the further prosperous development of mankind. Conservation as well as intelligent use of the available resources will be required. Innovative approaches are needed. Switzerland and particularly Greater Zurich Area believes that it is possible to innovate and to develop new technologies while saving natural resources is possible.

## WaterVent Profiles

Philadelphia | April 24th 2019

BakerHostetler Philadelphia, 2929 Arch Street  
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

**Company:**

Magna Imperio Systems, Corp

**Participant:**

Grant Page

**Street:**

11302 Steeplecrest Drive

**City/Country:**

77065 Houston / Texas, USA

**Phone:**

7574087723

**E-Mail:**

gpage@m-i-systems.com

**Web:**

magnaimperiosystems.com



## Magna Imperio Systems, Corp Grant Page



Magna Imperio Systems (MI Systems) is dedicated to reinventing water treatment worldwide by designing, developing, and implementing the world's highest recovery, most energy and cost-efficient, sustainable water desalination technology to become global leaders in the water sector.

Its patented END® process will secure MI Systems' future as a key enabler to solving the world's water crisis in the interest of billions who are unable to access clean, safe drinking water as well as revolutionize the way water resources are utilized in commercial, communal, and industrial settings. Fully optimized END® systems are capable of delivering up to 60% energy savings at recoveries at high as 98%, capitalizing on the far-reaching impacts of Maximum Recovery, Minimum Energy™ and out performing traditional water technology.

With its versatile design, MI Systems END® technology is modular and scalable, giving it a key logistical advantage to cater to a wide variety of applications within diverse markets and even opening up new markets for high-recovery water desalination.

## WaterVent Profiles

Philadelphia | April 24th 2019

BakerHostetler Philadelphia, 2929 Arch Street  
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

**Company:**

Method Capital

**Participant:**

David Martin

**Street:**

116B Lower Kilmacud Road

**City/Country:**

A94 PT02 Dublin / Ireland

**Phone:**

14165087247

**E-Mail:**

dmartin@methodcapital.tech

**Web:**

www.methodcapital.tech



## Method Capital

### David Martin

Financing where a service model replaces a capital model and the end-user pays against agreed performance deliverables. Advanced technology adopters get what they need: energy saved, energy stored, wastewater treated, human capital displaced, efficiency generated, uptime extended without the hassle and complications of asset purchasing.

Meet other investors, companies already with capital looking to grow revenue and new companies.

We finance the broad adoption of sustainable technologies and therefore are proud supporters. Resource efficiency offers huge benefits to inventors/entrepreneurs, governments and end-users.

## WaterVent Profiles

Philadelphia | April 24th 2019

BakerHostetler Philadelphia, 2929 Arch Street  
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

**Company:**

Ultra Capital

**Participant:**

Emily Landsburg

**Street:**

201 King of Prussia Rd.

**City/Country:**

19087 Radnor / PA, USA

**Phone:**

215-840-6959

**E-Mail:**

elandsburg@ultracapital.com

**Web:**

www.ultracapital.com



## Ultra Capital

### Emily Landsburg

Ultra Capital is a private equity firm making equity investments in distributed infrastructure projects across the water, energy, waste, and agriculture sectors in North America.

It's great to connect with industry colleagues at a forum specifically focusing on innovation in the sector. Sustainability and profitability are both linked to using resources more efficiently.





# MAZARS USA LLP



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## A HISTORY OF EXCELLENCE

Mazars is an international, integrated and independent organisation, specialising in audit, accountancy, advisory, tax and legal services. Mazars operates throughout the 86 countries that make up its integrated partnership. Mazars draws upon the expertise of 20,000 women and men led by 950 partners. We assist clients of all sizes, from SMEs to mid-caps and global players as well as start-ups and public organisations, at every stage of their development.

- 800 professionals and more than 100 partners in 10 U.S. offices
- Named a top U.S. accounting firm by Accounting Today
- Recognized by Mergers & Acquisitions for serving the needs of the middle and lower-middle market.
- An integrated, customized approach – Our full service platform integrates accounting, auditing, tax and advisory services seamlessly to best address the critical issues our clients face
- Focused industry training – Our team members at all levels receive specialized industry training so that they are familiar with a client's total business environment

## INTERNATIONAL CAPABILITIES

We are the independent U.S. member firm of Mazars Group, one of the largest accounting, audit, tax and advisory services organizations in the world, with:

- Access to 20,000 professionals in more than 86 countries on six continents
- International reach uncommon in firms with such an intense focus on coordinated, client-centric service
- Expertise on global issues, cultures and techniques