

WATERVENT



10th Edition - 5th US Edition

Philadelphia
May 4th, 2017

BakerHostetler Philadelphia
2929 Arch Street
Cira Centre, 12th Floor
Philadelphia, PA 19104-2891

BakerHostetler

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SCATTERGOOD**

 **WATEC Israel 2017**
September 12-14, 2017 Water Technology and Environment Central
Exhibition & Conference

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WeiserMazars creates conditions that are exactly right. We deliver the technical skill, hands-on service and global resources that enable your company to succeed in any business environment. Our expertise helps you spot opportunities before your competitors do, giving you a strategic advantage.

PLEASE CONTACT:

Jerome Devillers / Partner
212.375.6866 / www.WMexactlyright.com
Jerome.Devillers@WeiserMazars.com

Robert K. Wilson / Partner
732.205.2016 / www.WMexactlyright.com
Robert.Wilson@WeiserMazars.com



WeiserMazars LLP is an independent member firm of Mazars Group.



Jeffrey H. Rosedale Ph.D.

Partner

Philadelphia

T +1.215.564.8969 F +1.215.568.3439

jrosedale@bakerlaw.com



Services

- Biotechnology, Chemical, and Pharmaceutical
- Emerging Company
- Electrical, Mechanical, and Computer Science Prosecution

Industries

- Life Sciences
- Software

Prior Positions

- Woodcock Washburn LLP
 - Nanotechnology Practice Group: Chair
 - Cleantechology Practice Group: Chair
- Rohm and Haas Company (1993 to 2002)
 - Patent Counsel
 - Patent Agent
 - Research Patent Liaison
 - Corporate Exploratory Research Scientist in Advanced Materials
- University of Minnesota: Research and Teaching Assistant (1989 to 1993)
- AT&T Bell Laboratories: Member of the Technical Staff (1986 to 1989)

Admissions

- U.S. District Court, Eastern District of Pennsylvania
- U.S. Patent and Trademark Office, Registration No. 46,018
- Pennsylvania

Education

- J.D., Temple University Beasley School of Law, 2001
- Certificate in Business Management, University of Pennsylvania, Wharton School of Business, 1996
- Ph.D., Chemical Engineering,

Jeff Rosedale works with clients on the cutting edge of science and technology. He is a registered U.S. patent lawyer, a Ph.D. holder in chemical engineering, an inventor, a frequent lecturer on intellectual property (IP), a frequently cited author for more than 15 peer-reviewed technical publications, and a business professional. Jeff helps clients, including many startup and early-stage companies, in fields such as biotechnology, pharmaceuticals, medical devices, nanotechnology, advanced materials, 3D printing, electronics, artificial intelligence and computer science to develop and protect their IP. Venture capital and private equity firms call upon Jeff for critical evaluations of the IP portfolios of their target investments. His extensive technical background enables him to work well with clients who seek his creativity in developing IP strategies, patent portfolios and licensing strategies. Jeff's clients also look to him for drafting IP-critical agreements such as licenses, joint-development agreements and joint-venture agreements. Through his many outreach activities with students, scientists, engineers and business professionals at the local and national levels, Jeff maintains a strong network throughout the innovation infrastructure of the United States.

Experience

- Counseled an emerging biotechnology company in the area of orphan drug biologics on all IP matters. Established the IP strategy, developed the IP portfolio, handled all IP-related agreements (NDA, JRA, licensing) with joint development partners, developed freedom-to-operate (FTO) strategies and opinions, and represented the company during multiple licensing and acquisition opportunities, culminating in the sale of the company in excess of \$100 million.
- Was hired by a prominent Silicon Valley venture capital firm to handle the IP development and patenting strategies for an early-stage company that was developing a variety of nanocomposite materials. Developed licensing strategies for the resulting IP portfolio arising from a university research program. Worked with the university technology transfer office to establish an invention disclosure review and patent drafting process.
- Worked extensively with university researchers to develop a pioneering patent in the field of bionanotechnology for genomic-length DNA management and analysis that was cited in MIT Technology Review as "one of the top ten technologies to impact your life." Developed the IP strategy and patent portfolio for the early-stage company/licensee of this bionanotechnology. Represented the company and handled the IP due-diligence activities of the company through three rounds of financing

University of Minnesota, 1993

- M.E., Chemical Engineering, Stevens Institute of Technology, 1988
- B.S.E., Chemical Engineering, Princeton University, 1986, *cum laude*

(Angel, Series A, Series B).

- Served as the IP strategist and patent portfolio developer for a number of emerging clean technology companies developing a variety of electronic components and control systems for generating, monitoring, managing and controlling renewable electric power in wind, solar, fuel cell, battery storage and electric vehicle applications.
- Served as the IP strategist for a company developing bleeding edge high-speed electro-optic modulators for use in fiber-optic networks. Analyzed an extensive patent portfolio and established that the company owned a number of pioneering patents covering its market. Developed licensing strategies. Counseled senior management and the board of directors during the sale of the company to a leading multinational internet equipment company. Increased the company's valuation by nearly \$70 million through a formalized IP analysis and licensing strategy.
- Served as IP counsel to a company developing lightweight composite components for use in the transportation industry.
- Advised several state-based venture capital funds regarding the IP portfolios of various emerging stage companies in nanomaterials and medical devices.
- Represented a Silicon Valley venture capital firm during its investment in a "green" wastewater treatment company. Analyzed the target company's IP portfolio and related IP ownership issues.
- Served as IP counsel for an emerging-stage women's healthcare company. Developed an IP strategy and patent portfolio with the company's founder, a prominent obstetrician/gynecologist. Counseled the company through several licensing and joint development opportunities.
- Served as the temporary in-house patent counsel for the ophthalmic device division of a multinational healthcare company.

Recognition

- Pennsylvania Super Lawyers "Rising Star" (2008, 2011)
 - "Top Young Patent Lawyer in Pennsylvania" (2008)
- *Managing Intellectual Property* "IP Star" in Pennsylvania (2013)
- Ben Franklin Technology Partners of Southeastern Pennsylvania: Recognition for Distinction of Service to the Nanotechnology Commercialization Review Committee (2008)
- Wharton Business Plan Competition
 - Mentored Grand Prize Winners (2006 and 2008)
 - Mentored Second Place "People's Choice Award" Winner (2008)

Memberships

- New Jersey Technology Council: Board of Directors (2008 to present)
- NanoBusiness Alliance: Board Member (2010 to present)
- Intellectual Property Owners Association (IPO): Emerging Technologies Committee Member (2013 to present)
- Benjamin Franklin Inn of Court in the Eastern District of Pennsylvania: Past President

- American Intellectual Property Law Association (AIPLA)
- Philadelphia Intellectual Property Law Association (PIPLA)

WaterVent Profiles

BakerHostetler Philadelphia, May 4th, 2017

BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company:

Meidlinger Partners, LLC

Participant:

Karen Meidlinger

Street:

3711 Market Street, Suite 800

City/Country:

19104 Philadelphia, Pennsylvania, USA

Phone:

2157013299

E-Mail:

kmeidlinger@meidlingerpartners.net

Web:

www.meidlingerpartners.net



Meidlinger Partners, LLC

Karen Meidlinger

MEIDLINGER
PARTNERS

Meidlinger Partners invests in, grows and develops water technology, product and service companies that have scalable solutions to address the world's water problems. Many of these problems are associated with cleaning water and wastewater in an energy efficient manner in and treating water and wastewater in order to meet governmental standards. We invest in companies with water technologies, products and services that serve the needs of government and privately owned water and wastewater utilities as well as industrial clients (such as companies that produce metals, wood, paper, chemicals, gasoline, oils, and power).

Reason: We are interested in meeting watertech innovators.

View: Sustainability now appears to have moved from a fringe to a mainstream concern.



Will Sarni
Founder and Principal
Water Foundry, LLC
will@willsarni.com
willsarni.com
720 341-7272

Will has been providing consulting services to private and public-sector enterprises for his entire career, with a focus on developing and implementing corporate-wide sustainability and water strategies. He has worked with companies across a range of industry sectors in evaluating the technical viability and market potential of innovative water technologies, market entry strategies and supporting M&A programs.

An internationally recognized thought leader on water strategies, Sarni is a columnist on sustainability and water strategies for GreenBiz and OOSKA News and has authored numerous articles and presented on: the value of water, water technology innovation, agriculture and the Internet of Things, and the energy-water-food nexus.

He is the author of: *“Corporate Water Strategies”* (Earthscan 2011, and in Chinese by Shanghai Jiao Tong University Press 2013); *“Water Tech – A Guide to Investment, Innovation and Business Opportunities in the Water Sector”* (Sarni, W. and Pechet, T., Routledge 2013); and *“Beyond the Energy – Water – Food Nexus: New Strategies for 21st Century Growth”* (Dō Sustainability 2015). He is currently working on the forthcoming books, *“Water Stewardship and Business Value: Tapping the Full Value of Water Stewardship”* (Sarni, W., Orr, S. and Grant, D., Earthscan 2017) and *“Public Policy Innovation at the Energy, Water, Food Nexus: 21st Century Solutions to 19th Century Public Policy and 20th Century Infrastructure”* (Sarni, W. and Koch, G., Greenleaf Publishing 2017).

Sarni is a Board Member of The Water Footprint Network and 10.10.10.org and Founder of WetDATA.org. He was a 2016 X-PRIZE Bold Visioneer for the Safe Drinking Water Team and is on the: Scientific Program Committee for Stockholm World Water Week; Executive Council of NOAA’s National Integrated Drought Information System (NIDIS); Editorial Board of the *Journal of Water Security*; Water Working Group for the Business and Industry Advisory Committee (BIAC) to the OECD; and a Technical Advisor for the Climate Bonds Initiative: Nature-Based Solutions for Climate and Water Resilience.

WaterVent Profiles

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BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company:

GE Water

Participant:

Steven Davis

Street:

4636 Somerton Rd

City/Country:

19053 Trevose, PA, USA

Phone:

2159423035

E-Mail:

Steven.Davis1@ge.com

Web:

www.ge.com



GE Water Steven Davis



As a strategic business partner, GE offers the most comprehensive set of chemical and equipment solutions and services available, helping our customers manage and optimize their water resources and process challenges across industries and municipalities.

It is our goal to enable our customers to meet increasing water demands and population needs, overcome scarcity challenges, enhance their environmental stewardship and comply with regulatory requirements.

GE provides the advanced technologies that enable customers to leverage big data across the industrial internet to drive efficiency and promote collaboration. We partner with our customers to help them reduce costs and prepare for the evolving demands of their industry.

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Company:

The Dow Chemical Company

Participant:

Edward C. Greer, Ph.D.

Street:

400 Arcola Road, PO Box 7000

City/Country:

Collegetown, PA 19426-2914 USA

Phone:

610-244-6518

E-Mail:

egreer@dow.com

Web:

www.dow.com



The Dow Chemical Company

Edward C. Greer, Ph.D.



Dow combines the power of science and technology to passionately innovate what is essential to human progress. The Company is driving innovations that extract value from material, polymer, chemical and biological science to help address many of the world's most challenging problems, such as the need for fresh food, safer and more sustainable transportation, clean water, energy efficiency, more durable infrastructure, and increasing agricultural productivity.

Dow's integrated, market-driven portfolio delivers a broad range of technology-based products and solutions in high-growth sectors such as packaging, infrastructure, transportation, consumer care, electronics, and agriculture.

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BakerHostetler Philadelphia, May 4th, 2017

BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company: Global Water Technologies

Participant: Erik Hromadka

Street: 1100 Waterway Blvd. Suite 20

City/Country: 46202 Indianapolis, Indiana, US

Phone: 317-452-4488

E-Mail: info@gwtr.com

Web: www.gwtr.com



Global Water Technologies

Erik Hromadka



Global Water Technologies (OTC: GWTR) integrates a variety of innovative products and services to improve water efficiency. The company works in three areas: „smart water“ solutions that use data tools to improve drinking water distribution, „trenchless technology“ solutions that use physical tools to improve underground pipes and „non-chemical water treatment“ solutions that improve sustainable water use.

For more information about the company and GWTR stock, check the Global Water Technologies website at: gwtr.com

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BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company:

Wharton Initiative for Global
Environmental Leadership (IGEL)

Participant:

Joanne Spigonardo

Street:

620 Jon M. Huntsman Hall -
3730 Walnut Street

City/Country:

19104 Philadelphia, USA

Phone:

6107334407

E-Mail:

spigonaj@wharton.upenn.edu

Web:

igel.upenn.edu



**Wharton Initiative for Global
Environmental Leadership (IGEL)**

Joanne Spigonardo

Wharton and Penn Initiative focusing on business and environmental management.
Engagement in innovation, water, and business.



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BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company: PCAIRO Management Consulting

Participant: Mr. Cairo

Street: 72 Heather Hill Lane

City/Country: 07677 Woodcliff Lake, New Jersey, USA

Phone: 201 310-8864

E-Mail: pcairo600@gmail.com

PCAIRO Management Consulting

Mr. Cairo

Firm provides advisory services on acquisitions, Public-Private Partnerships (P3's) and other types of management services for water and major infrastructure facilities.

Mr. Cairo is an Emeritus Corporate Advisory Board Member of Wharton IGEL.

Mr. Cairo has over 40 years experience in the water and environmental service sector. He retired from SUEZ in 2016 where he held the position of Senior Vice President of Corporate Development and Strategy. Prior to this position he was Corporate Director for Technology and Innovation at SUEZ headquarters in Paris, France.

Moderator of Panel II, The Wharton IGEL Panel on Water.

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BakerHostetler Philadelphia, May 4th, 2017

BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

University:

George Washington University

Participant:

Sanjay Patnaik

Street:

Funger Hall 615, GW School of Business,
2201 G Street NW

City/Country:

20052 Washington, USA

Phone:

2029942445

E-Mail:

spatnaik@gwu.edu

Web:

www.sanjaypatnaik.com



George Washington University

Sanjay Patnaik

My research is focused on climate change, which will have a fundamental impact on the water cycle and fresh water supplies.

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BakerHostetler Philadelphia, May 4th, 2017

BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

School: The Wharton School
Participant: Aviad Avraham Oren
Street: 3620 Locust Walk
City/Country: 19104 Philadelphia, Pennsylvania, USA
Phone: 6462482611
E-Mail: aviad.oren.wg17@wharton.upenn.edu
Web: <https://www.wharton.upenn.edu>



The Wharton School

Aviad Avraham Oren



Second-year MBA student at The Wharton School, pursuing a double-major in Finance and Entrepreneurial Management. Highly interested in and passionate about the water industry, cleantech, and sustainability.

I believe in leveraging creative thinking, innovative technologies, and committed minds to solve the toughest water-related challenges, and make a difference in the world we live in.

The WaterVent forum is a great platform to share knowledge and exchange ideas with other industry professionals. Each participant brings a rich professional experience and a diverse view on the industry; we should all partner together to address common challenges and create a better future.

WaterVent Profiles

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BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company: Waterfall Security

Participant: Mike Firstenberg

Street: 20130 Lakeview Center Plaza, Suite 400

City/Country: 20147 Ashburn, VA USA

Phone: 703.840.5452

E-Mail: infor@waterfall-security.com

Web: www.waterfall-security.com



Waterfall Security

Mike Firstenberg



Waterfall Security Solutions is the world leading provider of strong network security products which protect the safety and the reliability of critical infrastructure and industrial control system networks.

The company develops products which provide stronger-than-firewall protections for industrial control networks, including networks in water systems, power generation and transmission, oil and gas, transportation, and many other utilities and critical national infrastructures throughout North America, Europe, Asia and the Middle-East. Waterfall's innovative products dramatically reduce the cost and complexity of compliance with NERC-CIP, NRC, NIST, CFATS and other regulations, and include support for leading industrial applications, including the OSIsoft PI™ Historian, the GE Proficy™ iHistorian, Siemens SIMATIC™/Spectrum™ solutions and GE OSM™ remote monitoring platforms, as well as standard industrial communications such as OPC, Modbus, DNP3, ICCC and other industrial protocols. Frost & Sullivan describe Waterfall's solutions as ensuring „optimum security for networks across user verticals“. For more information visit: www.waterfall-security.com

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BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company:

Lux Research Inc.

Participant:

Mia Lu

Street:

100 Franklin Street, 8th Floor

City/Country:

02110 Boston, MA, USA

Phone:

917-912-8967

E-Mail:

mia.lu@luxresearchinc.com

Web:

<http://www.luxresearchinc.com>

Lux Research Inc.

Mia Lu



luxresearch

Lux Research is an independent research and advisory firm, providing strategic advice and ongoing intelligence on emerging technologies.

Impact Business Opportunity for the MENA Region



SKY H₂O

Making Water from Air

World-class, Industrial-grade

Atmospheric Water Generation (AWG)

Alexander von Welczeck

President & CEO

P: +1 415 794 3311

E: alex@skyh2oinc.com



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BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company: Nano Gas Technologies

Participant: Len Bland

Street: 655 Deerfield Rd.,100-140

City/Country: 60015 Deerfield, IL - Illinois, USA

Phone: 8473170656

E-Mail: lbland@nanogastechnologies.com

Web: www.nanogastechnologies.com

Nano Gas Technologies

Len Bland

Nano Gas Technologies recycles oil industry wastewater. We recover the oil and recycle the water by creating nano bubbles of gas in solution without clogging. Our low energy solution uses no chemicals. It also applies to remediating hydrogen sulfide, and low energy aeration.

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BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company:

Onvector LLC

Participant:

Daniel Cho, Joe Henderson

Street:

3700 Horizon Drive

City/Country:

19406 King of Prussia, PA, USA

Phone:

610-453-1937

E-Mail:

dcho@energyonvector.com

Web:

www.EnergyOnvector.com

Onvector LLC

Daniel Cho, Joe Henderson



Companies are demanding technologies to solve effluent problems. Onvector's product lines offer unique solutions in water purification, wastewater treatment scale suppression, as well as fuel conversion and waste-to-energy.

Target companies need, and we can deliver: reduced chemical consumption, more robust alternative to ozone and UV, capacity to oxidize broad range of contaminants & reduce water treatment costs, energy and cost savings by attacking multiple water contamination targets simultaneously.

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BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company:

BioDAF Water Technologies

Participant:

Marcos De la Monja

Street:

12 Greenway Plaza Suite 1100

City/Country:

77046 Houston, TX, USA

Phone:

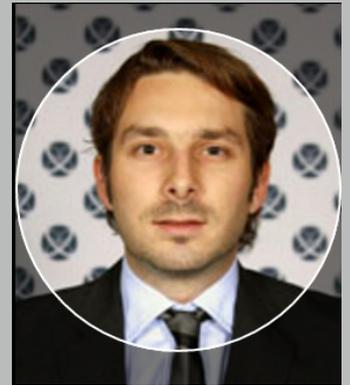
5126239078

E-Mail:

marcosm@biodaf.com

Web:

www.biodaf.com



BioDAF Water Technologies

Marcos De la Monja



Water and wastewater treatment innovator. We build to suit water and wastewater treatment solutions to our clients so their end water can be reused or safely discharged into the environment.

We cater to all industries from leachate generated at landfills to sewage water treatment.

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BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company:

USEPA

Participant:

Sally Gutierrez

Street:

26 West Martin Luther King Drive

City/Country:

45268 Cincinnati, Ohio, USA

Phone:

5135697418

E-Mail:

gutierrez.sally@epa.gov

Web:

<https://www.epa.gov/clusters-program>

USEPA

Sally Gutierrez



USEPA is a federal water protection agency and support the adoption of innovative technologies to solve pressing water problems. EPA researchers are inventors and we work to transfer those technologies to the private sector leading to business development and investment opportunities.

Great opportunities to hear from start-ups some of which have application to EPA centric water problems.

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BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company:

SURGE H2O International, LLC

Participant:

Peter Gross

Street:

PO Box 27628

City/Country:

55427 Golden Valley, MN, USA

Phone:

6123848366

E-Mail:

gross.peter@surgeinternationalllc.com

Web:

www.surgeinternationalllc.com



SURGE H2O International, LLC

Peter Gross

Globalize disruptive water and wastewater technology.

New technology needs help to pursue global markets and reach their full potential.

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BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company: Center for Accelerating Innovation

Participant: Egils Milbergs

Street: 1925 Lenox CT NW

City/Country: 98502 Olympia, Washington, USA

Phone: 2022565506

E-Mail: egils@accinnov.com

Web: www.accinnov.com

Center for Accelerating Innovation

Egils Milbergs

The Center for Accelerating Innovation is an advisor to business, governments, universities and non-profits on state of the art economic development strategies and performance management systems. Provides expertise in the design, implementation and optimization of innovation ecosystems to drive economic growth, job creation and sustainability.

Egils Milbergs is a WaterVent presenter on Washington state activities in developing water industry clusters and collaborative innovation projects. Pure Blue is a recently announced clean water initiative that is creating a water entrepreneurship accelerator, a water innovation seed fund and an alliance of water related organizations regionally and nationally.

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BakerHostetler Philadelphia, May 4th, 2017

BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company:	Greater Zurich Area
Participant:	Douglas Karl Ebert
Street:	7310 Turfway Road , Suite 550
City/Country:	41042 FLORENCE, Kentucky, USA
Phone:	859-372-6760
E-Mail:	douglas.ebert@greaterzuricharea.com
Web:	www.greaterzuricharea.com

Greater Zurich Area Douglas Karl Ebert

Greater Zurich Area is a public, private partnership that serves as the Regional Economic Development Agency for the Cantons of Zurich, Schaffhausen, Glarus, Schwyz, Uri, Grisons, Solothurn, Zug, the City of Zurich and the region of Winterthur Switzerland.

We are engaged in this forum to demonstrate the region's commitment to clean technologies, clean water as well as cutting edge technologies. We will demonstrate the advantages of collaboration with our research institutes and highlight some of the fiscal advantages available in the area.

Switzerland is committed to sustainable resource technology through advanced R&D programs at EAWAG, ETH and the University of Zurich.

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BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company:

Pipeline H2O

Participant:

Rahul Bawa, Antony Seppi

Street:

20 High Street

City/Country:

45011 Hamilton, Ohio, USA

Phone:

513-680-7866

E-Mail:

rahul@pipelineh2o.org

Web:

www.pipelineh2o.org



Pipeline H2O

Rahul Bawa, Antony Seppi



PIPELINE

Pipeline H2O is a water technology accelerator and commercialization platform. We identify and commercialize the world's leading water-based startup technologies. We leverage the country's premier public-private water innovation region to provide customers, mentors, and support. Pipeline's unique go-to-market platform allows startups to pilot locally and deploy globally.

We want to learn about new technologies in water, to meet investors and to identify potential companies for the next class of Pipeline H2O.

The time is ripe for the advent and commercialization of sustainability resource technologies. Around the world, there has been a focus on various software applications but not enough on actual physical products for sustainability. Pipeline H2O and our incubator, The Hamilton Mill, are uniquely focused on identifying and commercializing the next set of leading sustainability technologies.

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BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company: Urban Future Lab / ACRE

Participant: Joe Silver

Street: 15 MetroTech Center, 19th Floor

City/Country: 4Brooklyn, NY 11201, USA

Phone: (646) 997-3634

E-Mail: jssilver@nyu.edu

Web: <http://ufl.nyc/programs/acre>

Urban Future Lab / ACRE

Joe Silver

The 2016 Urban Future Competition is a new Smart Cities and Smart Grid business competition in New York. Startups with transformative business solutions for global urban energy and sustainability challenges will compete to pitch their solutions to a jury of investors, market partners and successful entrepreneurs to win two \$25,000 awards, one for each category: Smart Cities and Smart Grid.

Winners will also join as members of the ACRE incubator and will be given the opportunity to meet with mentors from the strategic partners and sponsors, including the Smart Grid teams at the largest utilities in NY.

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BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company:

Cerahelix

Participant:

Susan MacKay

Street:

20 Godfrey Drive

City/Country:

04473 Orono, Maine, USA

Phone:

18006040697

E-Mail:

smackay@cerahelix.com

Web:

www.cerahelix.com



Cerahelix Susan MacKay



Cerahelix manufactures and sells patented ceramic filters for water treatment and energy saving separations.



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BakerHostetler Philadelphia, May 4th, 2017

BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company: WellGauge, Inc.

Participant: Andre Bourgeois

Street: 1412 Benjamin Street

City/Country: 21230 Baltimore, Maryland, USA

Phone: 4104585003

E-Mail: andre.bourgeois@wellgauge.com

Web: www.wellgauge.com

WellGauge, Inc.

Andre Bourgeois

We have invented a device that measures static water levels and replenishment rates in water wells. We also measure vital pump diagnostics. We do not touch the well or the well head whatsoever. We simply use the power chord used to provide power to the pump. Our product also supports remote shutoff of the pump.

We have done an excellent job of seeding the market and literally have hundreds of companies, which equates to thousands of customers, waiting for our product.

We are pre-revenue.

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BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company:

Lotik

Participant:

Ely Greenberg

Street:

30 West 26th St, 7th Floor

City/Country:

10010 New York, New York, USA

Phone:

6468204354

E-Mail:

ely@lotik.com

Web:

www.lotik.com

Lotik

Ely Greenberg



Lotik Labs Smart System of wireless sensors provides „point-of-use“ water monitoring and metering to track usage and detect plumbing risks before they happen.

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Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company:

International Private Water Association (IPWA)

Participant:

Kathy Shandling

International Private Water Association (IPWA)

Kathy Shandling



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BakerHostetler Philadelphia, May 4th, 2017

BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company:

SWAN Forum repr. by Optimatics

Participant:

Corey Williams

Street:

12022 Blue Valley Parkway, Ste. 202

City/Country:

66213 Overland Park, KS, USA

Phone:

913-233-6757

E-Mail:

corey.williams@optimatics.com

Web:

www.optimatics.com



Optimatics Corey Williams



Optimatics is the world-leading provider of infrastructure planning software that enables water and wastewater utilities to avoid billions of dollars in costs while ensuring optimal performance. Its Optimizer™ software utilizes metaheuristic optimization to analyze thousands of planning options across multiple asset types, determining the best plan to reduce capital, operating and energy costs, while meeting all of the organization's planning objectives. The unbiased and defensible outcomes promote financial stewardship and ensure sustainability for an organization and its stakeholders.

Optimatics is representing SWAN, the Smart Water Networks Forum.

WaterVent Profiles

BakerHostetler Philadelphia, May 4th, 2017

BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company: Israeli Economic Mission- New York

Participant: Inon Elroy

Street: 800 2nd avenue

City/Country: 10010 New York, NY, USA

Phone: 16464161666

E-Mail: non.elroy@israeltrade.gov.il

Web: www.itrade.gov.il



Israeli Economic Mission- New York Inon Elroy



Government of Israel
Economic Mission to North America
New York Office

About the Israel Economic Mission: The Israel Economic Mission to North America is a government agency aimed at promoting bilateral trade and business by introducing technologies that were originated in Israel to local investors and business partners. We have more than 40 offices globally.

We do not sell, solicit nor recommend any of the companies we represent and our services are complimentary.

You can learn more about us on our website: www.itrade.gov.il

WaterVent Profiles

BakerHostetler Philadelphia, May 4th, 2017

BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company:

WE&RF

Participant:

Jeff C. Moeller

Street:

1199 N. Fairfax St.

City/Country:

22314 Alexandria, Virginia, USA

Phone:

5713842104

E-Mail:

jmoeller@werf.org

Web:

www.werf.org/lift



WE&RF

Jeff C. Moeller



The Water Environment & Reuse Foundation (WE&RF) is a nonprofit (501c3) organization officially formed in July 2016 as the result of the merger of Water Environment Research Foundation and the WateReuse Research Foundation. The merged research foundation, with a combined research portfolio representing over \$200 million, conducts research to treat and recover beneficial materials from wastewater, stormwater, and seawater including water, nutrients, energy, and biosolids.

The Foundation also plays an important role in the translation and dissemination of applied research, technology demonstration, and education, through creation of research-based educational tools and technology exchange opportunities. WE&RF materials can be used to inform policymakers and the public on the science, economic value, and environmental benefits of wastewater and recovering its resources, as well as the feasibility of new technologies.

WaterVent Profiles

BakerHostetler Philadelphia, May 4th, 2017

BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company: U.S. Environmental Protection Agency

Participant: Jeffrey Lape

Street: 1200 Pennsylvania Avenue MC4301T

City/Country: 20460 Washington DC, USA

Phone: 202-655-0480

E-Mail: lape.jeff@epa.gov

Web: www.epa.gov

U.S. Environmental Protection Agency

Jeffrey Lape

EPA's Office of Water's mission is to protect America's waters, by protecting human health and protecting and restoring watersheds and aquatic ecosystems. Water technology and innovation can accelerate progress toward those goals and spur economic growth and competitiveness.

For me (Jeff Lape), this is an opportunity to hear about emerging strategies and technologies and to understand how EPA (and the States) programs and policies can facilitate technology and innovation.

The water sector is already going through a major paradigm shift from traditional water pollution control to water resource recovery where, the „utility of the future“ is deriving energy, recovering nutrients, reusing water and other sustainable outcomes.

WaterVent Profiles

BakerHostetler Philadelphia, May 4th, 2017

BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company:

Biocleaner Inc.

Participant:

Eros Kaw

Street:

2550 corporate place suite c101

City/Country:

91754 Monterey Park, California, USA

Phone:

6262974955

E-Mail:

eroskaw@yahoo.com

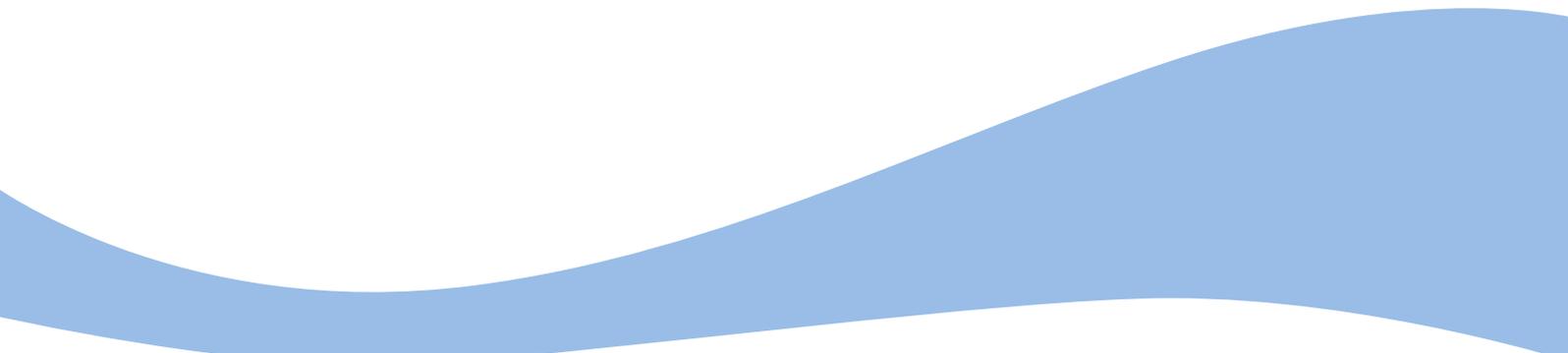


Biocleaner Inc.

Eros Kaw

BioCleaner

We manufacture a biotech equipment for treating wastewater.



WaterVent Profiles

BakerHostetler Philadelphia, May 4th, 2017

BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company:

Materium

Participant:

Mathilde Gosselin

Street:

790, boul industriel

City/Country:

J2G9J5 Granby, Quebec, Canada

Phone:

4503612357 ext 322

E-Mail:

mgosselin@materium.ca

Website:

materium.ca



Materium

Mathilde Gosselin



Materium increase biological treatment performance upto 300%.

WaterVent Profiles

BakerHostetler Philadelphia, May 4th, 2017

BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company:

ANDalyze

Participant:

Marty Dugan

Street:

2109 South Oak Street

City/Country:

61820 Champaign, IL, USA

Phone:

16172816743

E-Mail:

mdugan@andalyze.com

Website:

www.andalyze.com



ANDalyze Marty Dugan



Real-time Trace Metals Measurement of Water Powered by DNA.

ANDalyze offers a 2 minute test for heavy metals measuring as low as 2 part per billion concentration levels for drinking water, environmental water, industrial process water and treated waste water. ANDalyze products are designed using the new method of catalytic DNA sensor technologies which has been proven to be faster, cheaper and easier to use than competing technologies.

The ANDalyze technology has been validated by the US EPA's ETV program and the company is currently commercializing an automated measurement monitor for water facility applications to compliment its hand held product line.

Company contact and product information can be found at www.andalyze.com

WaterVent Profiles

BakerHostetler Philadelphia, May 4th, 2017

BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company:

Folia Water

Participant:

Jonathan Levine, Theresa Dankovich

Street:

3401 Grays Ferry Ave

City/Country:

19146 Philadelphia, PA, USA

Phone:

19172704014

E-Mail:

jonathan.levine@foliawater.com

Website:

foliawater.com



Folia Water

Jonathan Levine,
Theresa Dankovich



Folia Water aims to revolutionize the \$20.1B developing country household water market with our patent-pending paper water filters. Our nanosilver-infused papers are packaged like coffee filters and provide germ-free water at a retail price of only 1¢/person/day.

Due to the low cost of paper production, we have a 90% margin to split with consumer packaged goods retail distributors (B2B2C). While other water filters are long lasting but expensive, our papers will be sold as a daily or weekly disposable consumer packaged good: the world's first-ever commodity retail water filter targeting the 4 billion who make.

WaterVent Profiles

BakerHostetler Philadelphia, May 4th, 2017

BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company:	RESOLUTE MARINE
Participant:	Bill Staby
Street:	3 POST OFFICE SQUARE
City/Country:	02109 BOSTON, MA, USA
Phone:	9176266790
E-Mail:	wstaby@resolutemarine.com
Website:	www.resolutemarine.com

RESOLUTE MARINE

Bill Staby

Resolute Marine is preparing to deploy a unique technology that harnesses ocean wave energy to produce fresh water in “off grid” areas of the world. The company’s initial focus is on significantly improving access to water for coastal populations and industrial, agricultural and resort operations in developing countries and islands.

Resolute’s Wave2OTM technology is a cost effective, highly scalable “renewable water” solution that enables water resource managers to align water supply and water demand in areas that would otherwise be overlooked. In these areas, Wave2OTM has compelling economic advantages over both large-scale, centralized desalination plants and smaller-scale diesel-driven desalination systems.

Since its founding in Boston, Resolute has secured over \$5.0 million of federal R&D grants and has won numerous awards. With support from the African Development Bank, Resolute is preparing to deploy a Wave2OTM pilot plant in Cape Verde and will soon expand into other markets in Africa and Asia (including Pacific and Caribbean islands). We are seeking investors for our \$9.0 million Series A round which can be divided into three \$3.0 million tranches that are milestone-driven. Funds will be used to finalize our technology validation program and to execute our first commercial deployment in Cape Verde for the local water utility.

WaterVent Profiles

BakerHostetler Philadelphia, May 4th, 2017

BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company: New Jersey Institute of Technology

Participant: Kamalesh K. Sirkar, Professor

Street: 161 Warren Street

City/Country: 07102 Newark, New Jersey, USA

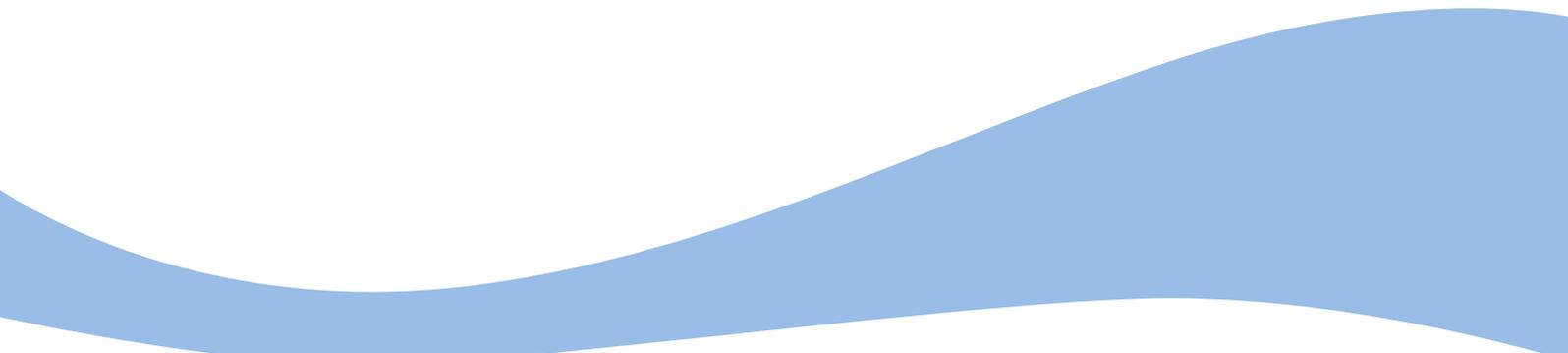
Phone: 973-596-8447, office; 908-507-8771, cell

E-Mail: sirkar@njit.edu

New Jersey Institute of Technology

Kamalesh K. Sirkar, Professor

Research, Education. Looking for funding & Business Partners.



WaterVent Profiles

BakerHostetler Philadelphia, May 4th, 2017

BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company: Genesis Water Technologies, Inc.

Participant: Nick Nicholas

Street: 555 Winderley Place Suite 300

City/Country: Maitland, FL 32751 USA

Phone: +1 321 280 2742 ext 250

E-Mail: nick@genesiswatertech.com

Website: www.genesiswatertech.com

Genesis Water Technologies, Inc.

Nick Nicholas



Genesis Water Technologies, Inc. is a USA based water solutions company dedicated to providing advanced water treatment solutions for potable water, process water and wastewater with offices in the United States and the Philippines and partners worldwide.

Our company designs, manufactures and supplies a specialized sustainable solutions that meet the customer's water quality challenges through innovation and collaboration. We work with local experienced civil engineering and contracting partners, as well as other professional companies, to share our vision and values around the world.

We serve our clients within the energy industry, food / beverage, agriculture, industrial, municipal infrastructure solutions, and sustainable commercial building departments to assist our customers. Our customers around the world need clean and safe water for drinking or to be utilized in their industrial production processes.

WaterVent Profiles

BakerHostetler Philadelphia, May 4th, 2017

BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company: WaveCapital Partners

Participant: Christine Martini

Street: 52 Vanderbilt Avenue Suite 501

City/Country: 10017 New York, NY, USA

Phone: 9175707024

E-Mail: Christine@wavecapitalpartners.com

Website: www.wavecapitalpartners.com

WaveCapital Partners

Christine Martini

WaveCapital prides itself on financing companies and projects with an objective toward improving the quality of the environment for future generations.

We focus on companies that are committed to improving the accessibility, affordability and availability of renewable resources with a new approach to serious environmental issues.

We help these companies find funding solutions at both the company and project levels to develop and scale their solutions in the energy, water, agriculture and waste sectors.

WaterVent Profiles

BakerHostetler Philadelphia, May 4th, 2017

BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company:

ReNew Water

Participant:

Nitesh Dullabh

Street:

371 University Ave

City/Country:

94301 Palo Alto, California, USA

Phone:

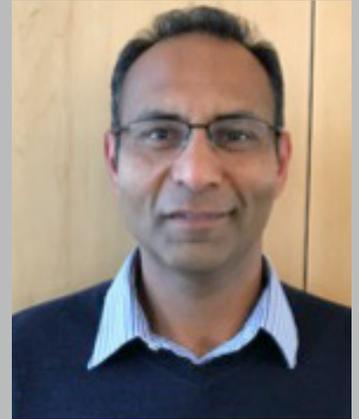
650 7040737

E-Mail:

nitesh@renewwaterh2o.com

Website:

www.billionsinchange.com



ReNew Water Nitesh Dullabh

WHY RENEW WATER?

Water is a finite resource and we believe that technologies exist to produce safe drinking water, through innovative Reduce, Reuse, Recycle applications

WHAT DO WE DO?

ReNew Water develops smart desalination and brackish water modular treatment units for portable mobile and stationary water treatment applications. By using 24/7 cloud-based applications for remote and onsite control and monitoring, the quality and supply of water is assured

HOW DO WE DO IT?

We dig deep to understand the clients "water issue" and as a team will work together in finding smart solutions to the type of water you need and more.



WaterVent Profiles

BakerHostetler Philadelphia, May 4th, 2017

BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company: MissionPoint Partners

Participant: Jeff Possick

Street: 1135 Post Rd E 2nd Floor

City/Country: 06880 Westport, CT, USA

Phone: 2032860415

E-Mail: jpossick@mppgrp.com

Website: www.mppgrp.com

MissionPoint Partners

Jeff Possick



MissionPoint Partners is an impact investment manager and advisor focused on solving large-scale environmental problems through the deployment of high impact capital.

We serve a small, select group families and foundations to help achieve social change at scale while preserving rigorous financial oversight.

WaterVent Profiles

BakerHostetler Philadelphia, May 4th, 2017

BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company:	Ultra Capital
Participant:	Emily Landsburg
Street:	1550 Liberty R Dr
City/Country:	19087 Wayne, PA USA
Phone:	6103042729
E-Mail:	info@ultracapital.com
Website:	www.ultracapital.com

Ultra Capital Emily Landsburg



Ultra Capital, LLC is a new asset management firm seeking to accelerate profitable solutions in the world's most critical resource sectors. Water, waste, energy and agriculture are universal needs facing growing demand and increasing scarcity. To forward-looking investors, we believe they present substantial opportunities to generate attractive returns and enduring impact.

Ultra Capital intends to seize these opportunities. We aim to invest in small and mid-size (\$5 to \$50 million) sustainable infrastructure and real asset projects that employ proven technologies. We believe direct ownership of these projects offers investors strong, consistent annual cash yields and non-correlated returns.

The world's critical resources are rapidly diminishing. During the last 300 years, we have altered the natural systems that created and sustained life. In the past hundred years, we have accelerated these changes to a point of significant impact. We can no longer take for granted the water, food, energy and waste systems required for our needs.

WaterVent Profiles

BakerHostetler Philadelphia, May 4th, 2017

BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company: Blue Star Capital LLC
Participant: Jud Hill
Street: 1750 K St
City/Country: 20006 Washington, DC USA
Phone: 301-727-4049
E-Mail: Ajudsonhill@gmail.com
Website: www.bluestarcapital.co.uk

Blue Star Capital LLC

Jud Hill



Private equity investor in the sustainable impact sector
Primarily the water, agriculture and energy nexus

The market does not want technologies they want solutions
Many solutions are developed using a combination of proven technologies
The challenge usually is reliability as well as faster, better, cheaper
In many cases price is the primary hurdle
We have lots of technologies that are not cost effective
Plus price economics is driven by volume

WaterVent Profiles

BakerHostetler Philadelphia, May 4th, 2017

BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company: Mandarin Environment

Participant: John W. Robinson Jr.

Street: 125 S Clark St, 17F

City/Country: 60603 Chicago, Illinois, USA

Phone: 3128239014

E-Mail: jwr@mandarinquarterly.com

Website: www.mandarin-environment.com



Mandarin Environment

John W. Robinson Jr.

MANDARIN 名都环保
ENVIRONMENT

Mandarin Environment is a business consultancy offering international environmental technology executives strategic and operational advice on their China-related agendas.

Our value to clients is supporting them in capturing the China opportunity, while controlling China risks. Our consulting capabilities are organized into four divisions: Market Advisory, Pilot Advisory, Investment Advisory, and Branding/Marketing. Simply put, we have built a company that helps environmental technology companies either improve the performance of their existing China business, or get things up and running for the first time.

WaterVent Profiles

BakerHostetler Philadelphia, May 4th, 2017

BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company:

CHC Group

Participant:

Maarten ter Keurst

Street:

Office A401, 55 Jinyu road

City/Country:

201103 Shanghai, China

Phone:

+8613166206997

E-Mail:

maartentk@chcbiz.com

Website:

www.chcbiz.com



CHC Group

Maarten ter Keurst



The CHC Group is a Dutch company based in Shanghai, employing over 500 people worldwide. As the organiser of the Week for International Environmental Technologies China (Wietec), the largest water technology exhibition in the world, we have an extensive network in the Chinese environmental technology sector. With group company CHC Product Development we are able to take care of local manufacturing, assembly and engineering to optimally control product quality and IP.

We invest in innovative environmental technology companies with a positive social impact. Our aim is to build long-lasting relationships with entrepreneurs and actively contribute to the management and success of our investment portfolio by using our network in the Chinese environmental technology sector.

We are looking to meet both with innovative water technology companies and other investors for co-investment opportunities.

WaterVent Profiles

BakerHostetler Philadelphia, May 4th, 2017

BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company: FoodFutureco

Participant: Shen Tong

Street: 379 West Broadway

City/Country: 10012 New York, NY, USA

Phone: 9172322883

E-Mail: info@foodfuture.co

Website: www.foodfuture.co



FoodFutureco

Shen Tong



FoodFutureCo is a Scale-Up Accelerator for established mission-driven organizations (on track to grossing more than \$1 million annually) that are providing unique products and solutions across our food system. Our focus areas include: consumer products, agriculture, food hub, ag tech, supply chain, food tech and SaaS.

In the US, we are spending 17 calories to produce 1 in our food system, and that 1 calorie is deprived of nutrition. This is largely the unintended consequences of the amazing heights science and technology have achieved in industrial agriculture and industrial food. Output is defined only by calories that are not sustainable and that do not nurture us.

In the coming years, we need a serious course correction to the past half century of making empty calories cheap and highly available to making our food tasty, sustainable, healthy, while accessible and affordable.

WaterVent Profiles

BakerHostetler Philadelphia, May 4th, 2017

BakerHostetler Philadelphia, 2929 Arch Street
Cira Centre, 12th Floor, Philadelphia, PA 19104-2891

Company: Ecotec Water Treatment Ltd.

Participant: Brian Wickins

Street: 20 - 22 Wenlock Road

City/Country: N1 7GU London, England

Phone: +44 7971 235 081

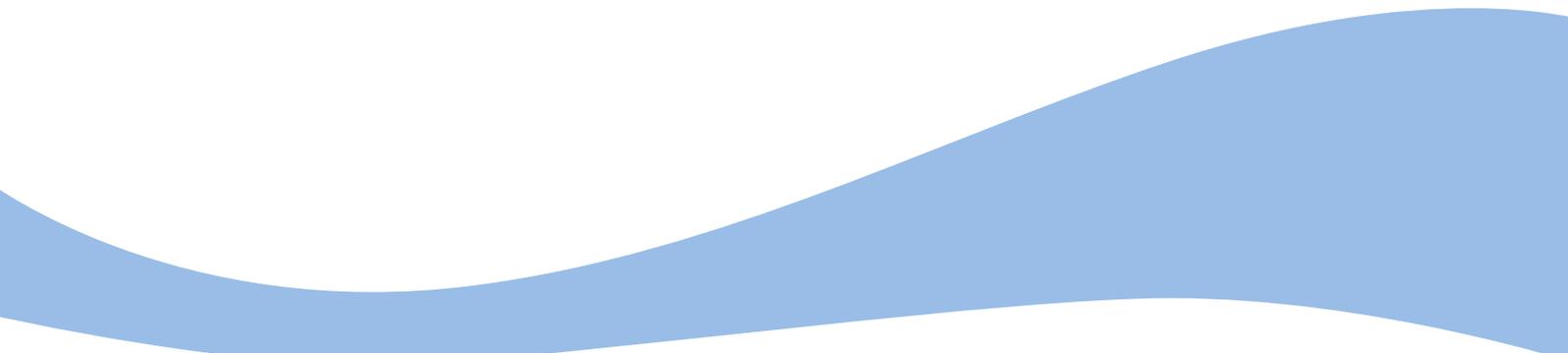
E-Mail: mail@ecotecwt.com

Website: www.ecotecwt.com

Ecotec Water Treatment Ltd.

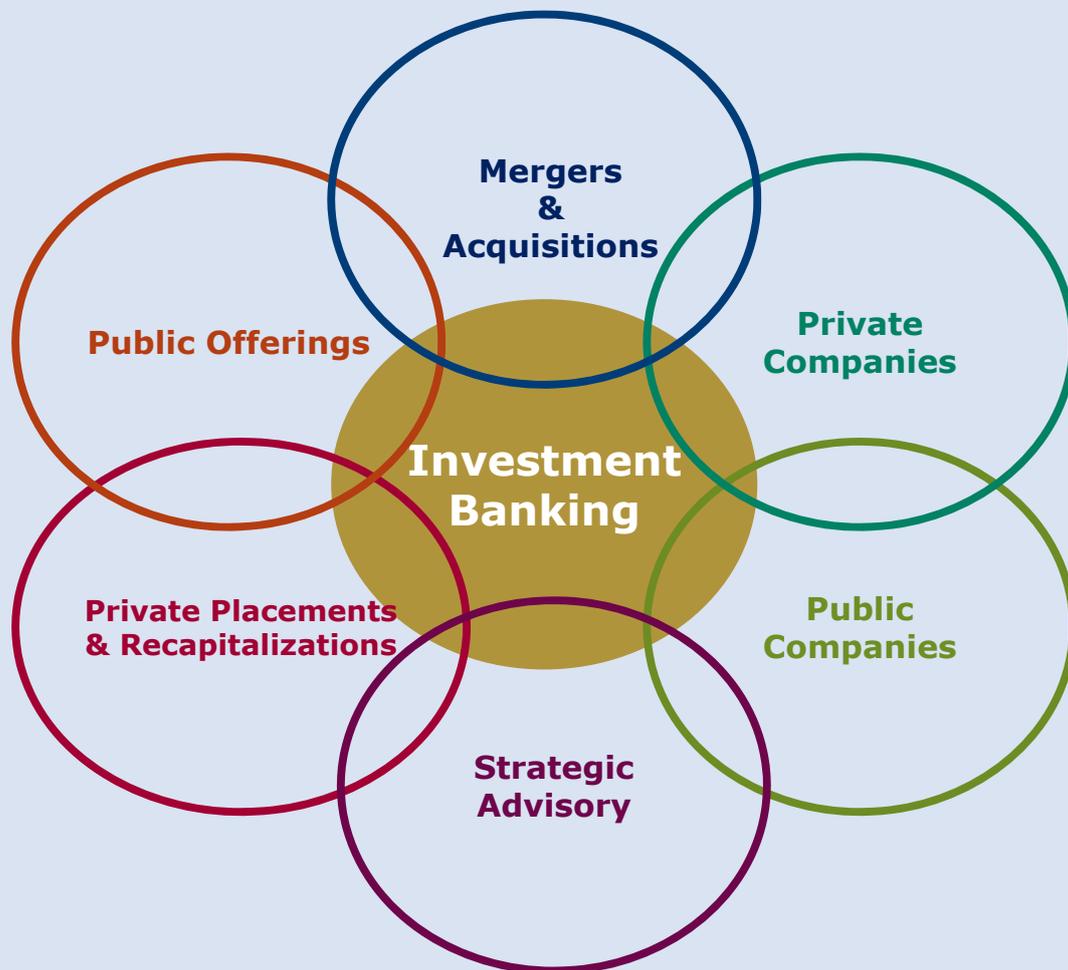
Brian Wickins

Manufacturer and supplier of seawater desalination equipment and service.



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- Metering
- Infrastructure Diagnostics & Mapping
- Agriculture
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- Water Filtration
- Piping/ Storage
- Water Treatment
- HVAC/ Fire Protection
- Environmental Services
- Water Heating/ Cooling
- Water Chemicals/ Disposal
- Irrigation
- Water Rights
- Water Utilities
- Operation & Maintenance Services

Contact: James Adducci
Head of Water, Infrastructure & Environmental
610-832-5303
jadducci@boeninginc.com

www.boeninginc.com // Member FINRA SIPC



We are proud to host and support
WaterVent Philadelphia 2016.

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